# JONATHAN HANSEN-GRANGER

jhansengranger@gmail.com | +1 (510) 299-2709 | Asheville, NC

Over 9 years of product experience with a suite of SAAS products. Interested in moving to a growing company with a clear mission and vision that solves big problems. Excited for the opportunity to apply my strong product knowledge and skills in a new product management position that will allow me to continue in my professional growth. Visit <u>my website</u> for more info about me.

#### EXPERIENCE

## **Glass Lewis, Director of Product**

### Remote, 2021 - Present

Leading product vision, strategy, and roadmaps for the entire suite of market-leading proxy voting software products, which simplify complex voting and reporting processes into a streamlined workflow. Delivery of 9 new products from discovery through implementation, which delivered a 30% increase in net revenue over 3 years. Engaging with our largest clients to gather feedback, detail new products, and deepen relationships. Lead product representative and presenter when engaging key new client prospects, presenting to executives, or updating the board. Creator and steward of the product development lifecycle, evaluating and guiding new products from ideation through to launch and measurement.

# **Glass Lewis, Senior Product Manager**

## Remote, 2017 - 2021

Brought two critical products to market that grew net revenue by over 23% over two years. Product owner across cross-functional Scrum and Kanban teams. Led the hiring, training and management of 4 new product team members and established measurable team goals to ensure success. Presented to customers and board of directors on our product roadmap and new product ideas in need of validation.

## **Glass Lewis, Product Manager**

## Remote, 2015 - 2017

Managed core research product and increased subscribers by over 37% over 2 years. Created and maintained a product backlog, collaborated with stakeholders to refine epics and stories, and provided visibility of product development using a roadmap.

# **Glass Lewis, Director of North American Research**

## San Francisco, 2009 - 2015

Managed a team of 3 research analysts and 15 research associates to deliver on publishing over 7,500 Proxy Papers each year. Oversaw and contributed to production of research reports covering corporate governance matters including: executive compensation, director elections, ESG, corporate financings, M&A transactions and more. Represented Glass Lewis as a panelist/speaker at the <u>NASPP</u> conference in Washington, DC in 2015.

# Piper Sandler Investment Bank, Research Analyst Intern

## San Francisco, 2008

Utilized a Bloomberg terminal to collect financials and produce client-facing PowerPoint slides.

#### WEBSITE

jhansengranger.com

#### EDUCATION

Certified Scrum Master Certified Product Owner **Scrum.Org** 

Business Management Economics Bachelors Degree **University of California, Santa Cruz** 2008

#### TOOLS & SKILLS

**Azure Devops** APIs Asana Confluence Figma Git Jira Microsoft Suite Miro Postman **PowerBI** Slack SQL (SSMS & MySQL) Sublime Text Tableau WalkMe

### METHODS

Agile (Scrum & Kanban) A/B Testing Business Model Canvas Customer Interviews Customer Journey Map Impact Mapping Iterative Product Development Outcome Driven Development Product Opportunity Canvas Rapid Validation Rapid Prototyping Release Planning UI/UX Design User Story Mapping Wireframing